

New and Revised Vocational Qualifications

9 December 2020



Purpose of session

- To introduce our Entry Level 3 – Level 2 new and revised Vocational offer
- To show the different ways the qualifications can be used in study programmes or for adult learners
- To introduce you to our newly regulated single unit, short course offer

New and revised Vocational offer

- Revised offer across the majority of sectors
- New and revised units to reflect changes within sectors, including the impact of COVID-19
- Business and Retail sectors merged into one qualification suite
- 21 single unit qualifications developed that support upskilling adults; some may also be used to support transition programmes at level 2

Gateway Qualifications' Offer

Key features

- Broad choice of optional units
- Certificates and Diplomas feature Employability, English and maths units
- Rules of Combination support learners with spikey profiles
- New and revised units developed in response to centre contacts

Building and Construction (Entry 3 – Level 1)

- Changes to GLH and credit values in response to centre feedback
- Indicative content added
- New units developed

Qual Number	Qualification Title	GLH	Credits
603/6551/1	Gateway Qualifications Entry Level Award in Building and Construction (Entry 3)	60	6
603/6552/3	Gateway Qualifications Entry Level Certificate in Building and Construction (Entry 3)	170	18
603/6553/5	Gateway Qualifications Level 1 Award in Building and Construction	60	6
603/6554/7	Gateway Qualifications Level 1 Certificate in Building and Construction	235	25
603/6555/9	Gateway Qualifications Level 1 Diploma in Building and Construction	335	37

Business and Retail (Entry 3 – Level 2)

- Changes to GLH and credit values in response to centre feedback
- Learners can choose flexible pathways
- Mandatory units reflected:
 - Communication skills for work
 - Working in Business and Retail
- Indicative content added
- New and revised units to reflect changing ways of working

New Qual Number	New Qual Title	GLH	Credits
603/6471/3	Gateway Qualifications Entry Level Award in Business and Retail (Entry 3)	60	6
603/6480/4	Gateway Qualifications Entry Level Certificate in Business and Retail (Entry 3)	161	18
603/6482/8	Gateway Qualifications Level 1 Award in Business and Retail	54	6
603/6488/9	Gateway Qualifications Level 1 Certificate in Business and Retail	208	25
603/6489/0	Gateway Qualifications Level 1 Diploma in Business and Retail	343	37
603/6490/7	Gateway Qualifications Level 2 Certificate in Business	116	15
603/6491/9	Gateway Qualifications Level 2 Diploma in Business	298	39

Creative Industries (Level 1 – Level 2)

- Art and Design, Music and Performing Arts (Skills For – Level 1) – review ongoing
- New Level 2 offer developed to include Fashion and relevant Digital units

Level 1 Offer			
Qual Number	Qualification Title	GLH	Credits
603/3374/1	Gateway Qualifications Level 1 Award in Skills for Creative Industries	48	6
603/3375/3	Gateway Qualifications Level 1 Certificate in Skills for Creative Industries	125	18
603/3378/9	Gateway Qualifications Level 1 Diploma in Skills for Creative Industries	310	42

Level 2 Offer			
Qual Number	Qualification Title	GLH	Credits
603/6561/4	Gateway Qualifications Level 2 Award in Creative Industries	45	6
603/6566/3	Gateway Qualifications Level 2 Certificate in Creative Industries	120	15
603/6570/5	Gateway Qualifications Level 2 Diploma in Creative Industries	360	45

Health and Care & Childcare (Entry 3 – Level 1)

- Several units shared across the two sectors
- Changes to GLH and credit values
- Revised indicative content
- New units developed

Qual Number	Qualification Title	GLH	Credits
603/6492/0	Gateway Qualifications Entry Level Award in Health and Care (Entry 3)	60	6
603/6493/2	Gateway Qualifications Entry Level Certificate in Health and Care (Entry 3)	151	18
603/6494/4	Gateway Qualifications Level 1 Award in Health and Care	49	6
603/6495/6	Gateway Qualifications Level 1 Certificate in Health and Care	200	24
603/6574/2	Gateway Qualifications Level 1 Diploma in Health and Care	296	39
603/6496/8	Gateway Qualifications Level 2 Award in Health and Care	45	6
603/6497/X	Gateway Qualifications Level 2 Certificate in Health and Care	117	18
603/6575/4	Gateway Qualifications Level 2 Diploma in Health and Care	306	39
603/6546/8	Gateway Qualifications Entry Level Award in Childcare (Entry 3)	60	6
603/6547/X	Gateway Qualifications Entry Level Certificate in Childcare (Entry 3)	167	18
603/6548/1	Gateway Qualifications Level 1 Award in Childcare	60	6
603/6549/3	Gateway Qualifications Level 1 Certificate in Childcare	198	24
603/6550/X	Gateway Qualifications Level 1 Diploma in Childcare	351	39

Hospitality and Catering (Entry 3 – Level 1)

- New units have been developed and added to the Level 1 qualifications, including:
 - Food allergy and Intolerance
 - Handling Payments
 - Prepare Fish for Basic Dishes
 - Prepare Meat for Basic Dishes
 - Prepare Vegetable for Basic Dishes
 - Vegan Diet
 - Vegetarian Diet

Qual Number	Qualification Title	GLH	Credits
603/6503/1	Gateway Qualifications Entry Level Award in Hospitality and Catering (Entry 3)	60	6
603/6504/3	Gateway Qualifications Entry Level Certificate in Hospitality and Catering (Entry 3)	151	18
603/6506/7	Gateway Qualifications Level 1 Award in Hospitality and Catering	48	6
603/6507/9	Gateway Qualifications Level 1 Certificate in Hospitality and Catering	204	25
603/6508/0	Gateway Qualifications Level 1 Diploma in Hospitality and Catering	296	37



Self-Employment

(Level 1 – Level 2)

- New Awards to help upskill Adults
- Designed alongside centre contacts and with COVID-19 impact in mind

Qual Number	Qualification Title	GLH	Credits
603/6544/4	Gateway Qualifications Level 1 Award in Preparing for Self-Employment	78	9

Unit Number	Unit Title	Level	Credit Value	GLH
F/617/4101	Introduction to Self-Employment	1	3	30
H/617/4074	Customer service skills	1	2	16
Y/618/3676	Digital Marketing	1	3	27
Y/506/0787	Personal Budgeting and Managing Money	1	3	27
J/615/2911	Understanding social media for business	1	3	25
A/615/3344	Using social media for business	1	3	25
A/618/3668	Website Design	1	6	48

Qual Number	Qualification Title	GLH	Credits
603/6545/6	Gateway Qualifications Level 2 Award in Preparing for Self-Employment	72	9

Unit Number	Unit Title	Level	Credit Value	GLH
A/617/4100	Introduction to Self-Employment	2	3	24
K/505/2466	Creating Business Web-pages	2	6	48
T/617/4077	Customer service skills	2	2	16
F/618/3705	Digital Marketing	2	3	24
H/618/3406	Personal Budgeting and Managing Money	2	6	48
H/505/2482	Understanding Online Business Activities	2	4	32
F/617/6818	Website Design and Development	2	6	48

Garden Design (Level 1)

- New Certificate developed alongside centre

Qual Number	Qualification Title	GLH	Credits
603/6543/2	Gateway Qualifications Level 1 Certificate in Garden Design	107	13

- All new units specifically designed to give learners knowledge and understanding and an introduction to the skills required in garden design to support progression

Unit Number	Unit Title	Level	Credit Value	GLH
F/618/3364	Drawing for Garden Design	1	4	32
L/618/3366	Garden Design Project	1	6	48
Y/618/3368	Plant Knowledge	1	3	27

Single Unit Qualifications (Level 1 – Level 2)

- New short courses designed to help upskill Adults
- Easy to combine alongside any other qualification as an additional qualification

Sector	Qual Number	Qualification Title	GLH	Credits
Various	603/6541/9	Gateway Qualifications Level 2 Award in Planning and Running an Event	32	4
Digital	603/6526/2	Gateway Qualifications Level 1 Award in Cybersecurity	48	6
Digital	603/6534/1	Gateway Qualifications Level 2 Award in Cybersecurity	48	6
Digital	603/6527/4	Gateway Qualifications Level 1 Award in Digital Graphics	48	6
Digital	603/6535/3	Gateway Qualifications Level 2 Award in Digital Graphics	48	6
Digital	603/6516/X	Gateway Qualifications Level 1 Award in Digital Marketing	27	3
Digital	603/6517/1	Gateway Qualifications Level 2 Award in Digital Marketing	24	3
Digital	603/6532/8	Gateway Qualifications Level 1 Award in Games Design and Development	48	6
Digital	603/6539/0	Gateway Qualifications Level 2 Award in Games Design and Development	48	6
Digital	603/6528/6	Gateway Qualifications Level 1 Award in Introduction to Programming	48	6
Digital	603/6537/7	Gateway Qualifications Level 2 Award in Computer Programming	48	6
Digital	603/6536/5	Gateway Qualifications Level 2 Award in Mobile App Development	48	6
Digital	603/6530/4	Gateway Qualifications Level 1 Award in Social Media Marketing	24	3
Digital	603/6538/9	Gateway Qualifications Level 2 Award in Social Media Marketing	24	3
Digital	603/6533/X	Gateway Qualifications Level 1 Award in Website Design	48	6
Digital	603/6540/7	Gateway Qualifications Level 2 Award in Website Design and Development	48	6
Health and Care	603/6525/0	Gateway Qualifications Level 2 Award in Care of the Elderly	24	3
Health and Care	603/6524/9	Gateway Qualifications Level 2 Award in Diabetes Awareness	24	3
Health and Care	603/6519/5	Gateway Qualifications Level 1 Award in Infection Prevention and Control	30	3
Health and Care	603/6521/3	Gateway Qualifications Level 2 Award in Infection Prevention and Control	24	3
Health and Care	603/6522/5	Gateway Qualifications Level 2 Award in Stroke Awareness	28	3

Other Qualifications (Entry 3 – Level 2)

Qual Number	Qualification Title	GLH	Credits
603/6486/5	Gateway Qualifications Level 1 Award in Engineering	57	6
603/6487/7	Gateway Qualifications Level 1 Certificate in Engineering	112	15
603/6501/8	Gateway Qualifications Level 1 Diploma in Engineering	331	37
603/6470/1	Gateway Qualifications Entry Level Award in Hair and Beauty Therapy (Entry 3)	60	6
603/6473/7	Gateway Qualifications Entry Level Certificate in Hair and Beauty Therapy (Entry 3)	152	18
603/6481/6	Gateway Qualifications Level 1 Award in Hair and Beauty Therapy	45	6
603/6483/X	Gateway Qualifications Level 1 Certificate in Hair and Beauty Therapy	204	25
603/6484/1	Gateway Qualifications Level 1 Diploma in Hair and Beauty Therapy	274	37
603/6509/2	Gateway Qualifications Level 1 Award in Motor Vehicle Services	50	6
603/6510/9	Gateway Qualifications Level 1 Certificate in Motor Vehicle Services	196	25
603/6511/0	Gateway Qualifications Level 1 Diploma in Motor Vehicle Services	260	37
603/6512/2	Gateway Qualifications Entry Level Award in Sport, Fitness and Active Leisure (Entry 3)	60	6
603/6513/4	Gateway Qualifications Entry Level Certificate in Sport, Fitness and Active Leisure (Entry 3)	133	18
603/6514/6	Gateway Qualifications Level 1 Award in Sport, Fitness and Active Leisure	45	6
603/6518/3	Gateway Qualifications Level 1 Certificate in Sport, Fitness and Active Leisure	181	25
603/6520/1	Gateway Qualifications Level 1 Diploma in Sport, Fitness and Active Leisure	293	37
603/6523/7	Gateway Qualifications Level 2 Award in Sport, Fitness and Active Leisure	48	6
603/6529/8	Gateway Qualifications Level 2 Certificate in Sport, Fitness and Active Leisure	108	15
603/6531/6	Gateway Qualifications Level 2 Diploma in Sport, Fitness and Active Leisure	293	39



Digital ladder



Digital ladder

- The digital skills ladder aims to develop learners' digital and IT skills required for the new digital landscape
- Suitable for learners who:
 - plan to progress to further study or to employment
 - wish to progress to an apprenticeship at L3 or L4
 - pursue a career where digital skills re-skilling or up-skilling is required
- The variety of units covers a range of technologies, systems and software
- Provides flexibility to match a wide range of job roles in the following sectors:
 - Banking and finance
 - Creative industries
 - Engineering
 - Healthcare
 - Media and internet
 - Retail

ICT Practitioner offer at Levels 1 and 2

Key features

- Different sizes e.g. award, certificate, extended certificate, diploma
- Free standing short courses e.g. Cybersecurity, Programming, Website Design
- One mandatory unit – Digital Skills Career Progression
- Optional units in different specialisms e.g. Digital Design, Digital Marketing, IT and Networking Support, Productivity, Software and Programming
- All assessed through portfolio of evidence
- Support spikey profiles

Qualification planning and delivery

- Consider opportunities to gain vocational knowledge and skills, while at the same time developing other skills, such as employability, English, maths and learning skills
 - Cluster groups of vocational units together e.g. as a project
 - Embed units: select vocational units that can include work that can contribute to the English, maths, employability, or digital development ; ensure these skills are relevant to the vocational context

Example of clustering of units

Business and Retail

Making a job application - combining knowledge of the sector with job application and interview skills

- explore the functions and types of organisations within the sector and key job roles
- identifying job roles of interest to them
- seek out a genuine job opportunity, research the company and the specific role, responsibilities and skills/qualifications required
- complete a CV, prepare for and undertake a role-played interview



Qualification Assessment

Forms of evidence

- Observation record
- Discussions
- Audio/video
- Written work, e.g. report, case study, article
- Product or artefact
- Witness statements
- Photographs

Qualification Funding

For all information on the funding of our qualifications, please visit the Learning Aims Hub:

<https://hub.fasst.org.uk/Learning%20Aims/Pages/default.aspx>



Contact information



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